**Abdul Qayum , CPA**

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**EDUCATION**

**Certified Public Accountants**  2008

**Karachi University,** 1992

*Master’s degree, Accounting*

**WORK EXPERIENCE**

**Engineering Design Technologies, Inc.** Atlanta, US Feb 2023 - Present

*Corporate Controller*

* Responsible for the strategy and execution of the organization-wide business and growth as a member of the senior leadership team.
* Led the accounting department through supervision, coaching, and providing overall direction to the accounting and administrative teams; resulted in 100% accuracy of all accounting.
* Meticulously prepared consolidated financial statements across four companies, as well as their departments and branches. Prepared consolidated financial statements for four companies, and their departments and branches. This ensured precise financial reporting, fostering transparency and informed decision-making across the organization.
* Initiated system improvement initiatives within the accounting department, providing comprehensive training and coaching to staff members. This resulted in notable enhancements in departmental efficiency, fostering streamlined operations and heightened productivity.
* Orchestrated successful integration of new ERP system (AutoDesk) with Sage 300 and time sheet program. Produced monthly and quarterly compliance reports for banking, bonding, and third-party stakeholders. Oversaw annual review and audit processes, including preparation of year-end financial statements and coordination with external auditors for timely and accurate completion.
* Assist Senior Management with high-priority projects to address business needs; secured CAPEX and OPEX through financing institutions, managed relationships with corporate banks, and lead financial planning and analysis efforts to develop and execute annual budgets, financial plans, and long-term financial forecasts.
* Developed new job costing and project detailed performance report tools to ensure that all reporting is 100% accurate and reliable moving forward.
* Managed all internal control designs and implementations.

**Ingenuity** **Development Inc.**                                                    Nov 2021 – Jan 2023

*Corporate Controller*

* As a member of the senior management team, responsible for the planning and execution of the business, strategic and growth plan
* Led the accounting department; supervised, coached, and directed the accounting and admin team. Ensured complete accuracy of all accounting records within a timely manner.
* Led and supported other managers in business and strategic planning, process improvement, and development of internal process and control.
* Created and developed effective new management reporting packages. Established all projects job cost and performance monitoring process monthly.
* Led the implementation of new accounting ERP system (Acumatica) and integrated with PM software (Procore) to increase efficiency of PM reporting.
* Oversaw audit and managed annual review process. Liaised with internal and external stakeholders such as official from government and regulated agencies, banks, suppliers, clients, and lawyer.

**Niacon Construction Limited.** Niagara Falls                                                   Feb 2014 – Nov 2021

*Corporate Controller*

* Responsible for the execution of the business and growth plan as a member of the senior management team
* Led the finance team and oversaw financial reporting, cash management, strategic planning, budgeting, and forecasting activities while supervising four direct reports responsible for AP, AR, payrolls, and general bookkeeping function: increased department efficiency by 15%
* Initiated all process improvements, cost reduction initiatives, financial and accounting policies; implemented cash management techniques resulting in a $10 million working capital improvement.
* Worked closely with the senior management and project team to establish project budgets and milestones, awarding subcontracts, as well as monitoring progress of the project.
* Monitored jobs costs of all projects, working with project managers to prepare analysis and job cost reports, and took necessary steps to keep costs under budgets.
* Implemented a new ERP system (Procore) to increase department efficiency and integrated project management and accounting systems (Sage 100) which provided more accurate reports in timely manner.
* Liaised with internal and external stakeholders such as officials from government and regulated agencies, bankers, suppliers, clients, lawyers, consultants, and auditors.

**TWI Food Inc.,** Toronto, ONSept 2011 - Jan 2014

*Assistant Controller*

* Reviewed all processes and procedures utilizing an inquisitive costing lens and cross-collaborated with finance and operation teams to increase company-wide efficiency and improved variance discrepancies.
* Planned and executed the annual budgeting process (valued at $30 million); highlighted the variances and proposed solutions to align strategies and goals while also supporting month-end closing adjusting entries and preparing financial statements.
* Collaborated closely with the executive teams and provided meaningful analysis, reports and explained financial prospective for better decision making; work with plant management led to a reduction in wastage by 7%
* Increased efficiencies through the implementation of standardized processes and integrated cost control system into the ERP, resulting in savings of $2 million dollars annually.
* Collaborated with the purchasing department, monitoring inventory levels, and kept an updated inventory valuation. Supported the costing department to establish a standard cost for each product line and compared with actual costs to determine the variances.
* Reviewed company practices and made recommendations to the senior management team for improvements; led the implementation of an *activity-based cost model* for better understanding of pricing; allowed for more accurate costing and pricing to provide a competitive edge in the market.
* Analyzed cost-center reports for budget vs actual comparison while interacting with cost center managers.
* Calculated and analyzed ROI and made recommendations on capital projects at various investment levels.
* Made critical reviews of account receivable/payable and provided recommendations to the management team.

**K. Walsh & Associates / UNIGLOBE Enterprise,** Toronto, ON March 2007 - Aug 2011

*Controller*

* Responsible for the complete financial reconciliation and management reporting, financial, and capital planning, all financial operations and overseeing regulatory relations and compliance.
* Designed and implemented an innovative process to automate and streamline credit card payment transactions, providing a time-efficient and cost-effective solution to company setbacks; saved labour time by 90%
* Instituted fiscal governance and compliance controls to improve enterprise-wide accountability and to elevate standards of accounting professionalism.
* Supervised and trained a team of accounting staff, empowering them with the tools and information needed to effectively handle full cycle accounting and financial reporting.
* Streamlined and enhanced accounting, reporting, and analysis techniques to support business planning.
* Revamped the payroll processing system by converting the course from manual to software enabled.

**ADDITIONAL INFORMATION**

**Languages:**  English (Full Proficiency), Urdu (Native), Hindi (Speaking Proficiency)

**Computer Skills:** Acumatica, Primavera, Procore, Sage 300, Jonas, Auto desk, Microsoft office (Excel, Word, PowerPoint, Outlook)